

**Middletown, NY is a tough environment for operating a police fleet.** With hard winters, hot summers, and a phenomenal number of stop signs in town, vehicle maintenance of the Middletown Police Department's (MPD) 24-unit fleet requires constant attention. In 2000, after experiencing ongoing engine failure problems, Sgt. David Green, the MPD maintenance officer, and Steve Carr, owner of West Main Automotive, the fleet's automotive repair center, decided to give Mobil 1 a try, hoping they would see improved engine reliability and ultimately reduced vehicle downtime. The results exceeded expectations.



**“Our experience with Mobil 1 clearly demonstrates that it pays for itself.”**

Police Fleet  
Middletown, NY

### **Longer oil change intervals**

Since switching to Mobil 1, the department has increased its standard oil change interval from every 3,000 miles to every 6,000 miles. As a result, vehicle downtime was reduced dramatically. The department also only has to purchase and dispose of half as many filters and there is substantially less waste oil.

Not only has the department benefited from improved vehicle reliability, they have been able to increase the overall number of miles they drive each vehicle by 20 percent.

### **Reduced oil usage**

West Main Automotive inspects the fluid levels of each cruiser at the beginning of each shift. Prior to using Mobil 1, the average MPD vehicle

used a quart of oil every 600 miles. With Mobil 1 10W-30, the vehicles are burning 75 percent less oil, averaging one quart every 2,400 miles. All new cruisers purchased since May 2003 are using Mobil 1 0W-40, and oil consumption has been further reduced.

### **Improved fuel economy**

While the MPD doesn't keep specific fuel economy data for each vehicle, it has noticed improved fuel economy. The department's annual fuel consumption has decreased, yet its fleet is accumulating more miles than ever before.

**For questions or inquiries, please call 1-800-667-6680 or contact your local ExxonMobil sales representative.**

This represents the experience of a single customer. Actual results are dependent on vehicle/engine type, outside temperature, driving conditions, and current engine oil viscosity.

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